

Savills Bolsters Capital Markets Team with Strategic Hires

For Immediate Release - Savills Australia & New Zealand has strengthened its Capital Markets advisory platform across Australia's East Coast and the Asia-Pacific, appointing nine senior executives and launching renewed Queensland and Victorian Capital Markets teams. These strategic hires align with improving conditions across Australia's capital markets, as Savills prepares for increased investment transactional activity in 2026.

Recent data from Morgan Stanley Capital International (MSCI) shows that commercial property investment volumes across all asset classes grew by 57% over the last year, from \$9.216 billion in Q4 2024 to \$14.453 billion in Q4 2025. Quarterly office investment volumes more than doubled over the same period from \$2.392 billion to \$5.640 billion - signalling renewed institutional confidence and rising prospective deal flow. Indeed, Savills World Research projects a 23% increase in 2026 global investment volumes. At the same time, stronger consumer spending and business investment are driving an acceleration in Australia's GDP growth, further boosting confidence among offshore investors.

Ben Schubert, National Head – Capital Transactions & Advisory at Savills Australia & New Zealand, said, "As liquidity returns following a period of subdued activity, investors are seeking advisors with scale and specialist execution. We have strengthened our team to meet rising market demand, with upscaled Capital Markets capabilities across the Eastern Seaboard, combined with robust cross-border connectivity to the Asia-Pacific."

Savills is set to capitalise on an uplift in investor activity across Australia. As part of this strategy, the agency has appointed Seb Turnbull as Executive Director - Capital Markets Australia and Head of Capital Markets QLD. With over 20 years' experience in capital markets advisory, he was most recently Head of Capital

Markets - QLD at JLL. Seb will be responsible for the sale of office buildings across Australia.

According to data from Real Capital Analytics (RCA), investment volumes across all asset classes in Queensland nearly doubled in the year to Q4 2025 – from \$2.341 billion to \$4.584 billion. Office has shown particularly strong momentum, with transaction volumes rising from \$563 million in Q4 2024 to \$940 million in Q4 2025.

Matt Kearney, State Managing Director – QLD, said, “Investor interest in the state remains robust, with increasing transactional activity across multiple asset classes. Having a renewed presence in Queensland unlocks sharper local insight and disciplined execution for our clients as markets continue to improve.”

A similar shift is ongoing in Victoria, with Savills appointing National Directors Kiran Pillai and Scott McGlone to lead the Victorian Capital Markets team. Both have over 14 years’ experience advising on major office investments and middle-market transactions, having held senior roles within CBRE’s Capital Markets division.

The VIC team is bolstered by a further four senior hires, also ex-CBRE. Jamus Campbell and Nick Peden have been appointed Senior Directors – Middle Markets, each with more than 14 years of expertise in commercial property investment sales and a deep knowledge of Melbourne’s CBD and city fringe markets. Nikola Jackson has been appointed as Associate Director – Capital Markets, bringing nine years of valuation and capital markets advisory experience, while Emma Rowland joins as Team Assistant.

RCA data shows Victorian office transaction volumes rose sharply off a low base, up nearly three times in the year to Q4 2025 - from \$317 million to \$996 million. This confidence looks set to continue in 2026, with quarterly volumes more than doubling from \$470 million in Q3 2025 to \$996 million in Q4.

Joe Phegan, State Managing Director – VIC, said “These appointments strengthen our capability as confidence returns to Victoria. Our expanded local team enables us to capitalise on improving office investment conditions, particularly across Melbourne’s core CBD and metropolitan markets.”

Connectivity to global capital will be further streamlined with the appointment of Alice Crowley as Director - Asia Pacific Capital Markets, based in Singapore. She brings 15 years of expertise working across bid and origination, development, investor relations and capital raising, with experience supporting global capital activity across Australia's major markets. She was previously Director - International Capital at Knight Frank and has held senior roles at Lendlease and The GPT Group.

Neil Brookes was appointed Head of Asia Pacific Capital Markets late in 2025. He heads the team having brokered more than US\$15 billion in cross-border transactions, with experience advising private wealth, sovereign wealth funds, private equity firms and global institutions.

Critically, these appointments strengthen Savills' connectivity to offshore capital as global investment into Australian commercial real estate escalates. Cross-border investment volumes reached \$17.9 billion in 2025, over 80% higher than 2024 levels.

Neil Brookes said, "Alice's appointment reflects Savills' commitment to strengthening our regional capital markets capabilities as the Asia-Pacific enters a new growth phase. With offshore capital seeking greater exposure to Australia, Alice brings strong local relationships and global expertise – enhancing our capacity to advise both domestic and international investors."

-ends-

Media information:

Karen Gampenov or Stella Dearing

The PR Partnership

Ph: 0411 795 131 karen@prpartnership.com.au or

Ph: 0450 589 480 stella@prpartnership.com.au

About Savills

For over 170 years, Savills has been helping people thrive through place and spaces.

Listed on the London Stock Exchange, we have more than 40,000 professionals collaborating across over 70 countries, delivering unrivalled coverage and expertise to the world of commercial and prime residential real estate.

By applying world research data and trends to local and global settings, we're able to empower our clients with insights from the forefront of the industry – bringing their aspirations to life through innovative, tailor-made solutions.

Whether we are working with a global corporate looking to expand, an investor seeking to sustainably optimise their portfolio, or a family trying to find a new home, we help our clients make better property decisions.